



YungShin Global Holding Corporation Investor Conference

**Provide the best products
to improve human health**

Sep. 16, 2021



www.yungshingroup.com



Disclaimers

This presentation is based on the information obtained from various sources which the Company believes to be reliable. But at some point in the future, there are a variety of factors which could cause actual results to differ materially from those statements. Therefore, please refer to the information on MOPS website as the main basis if any adjustment has been made. (<http://mops.twse.com.tw/mops/web/index>)





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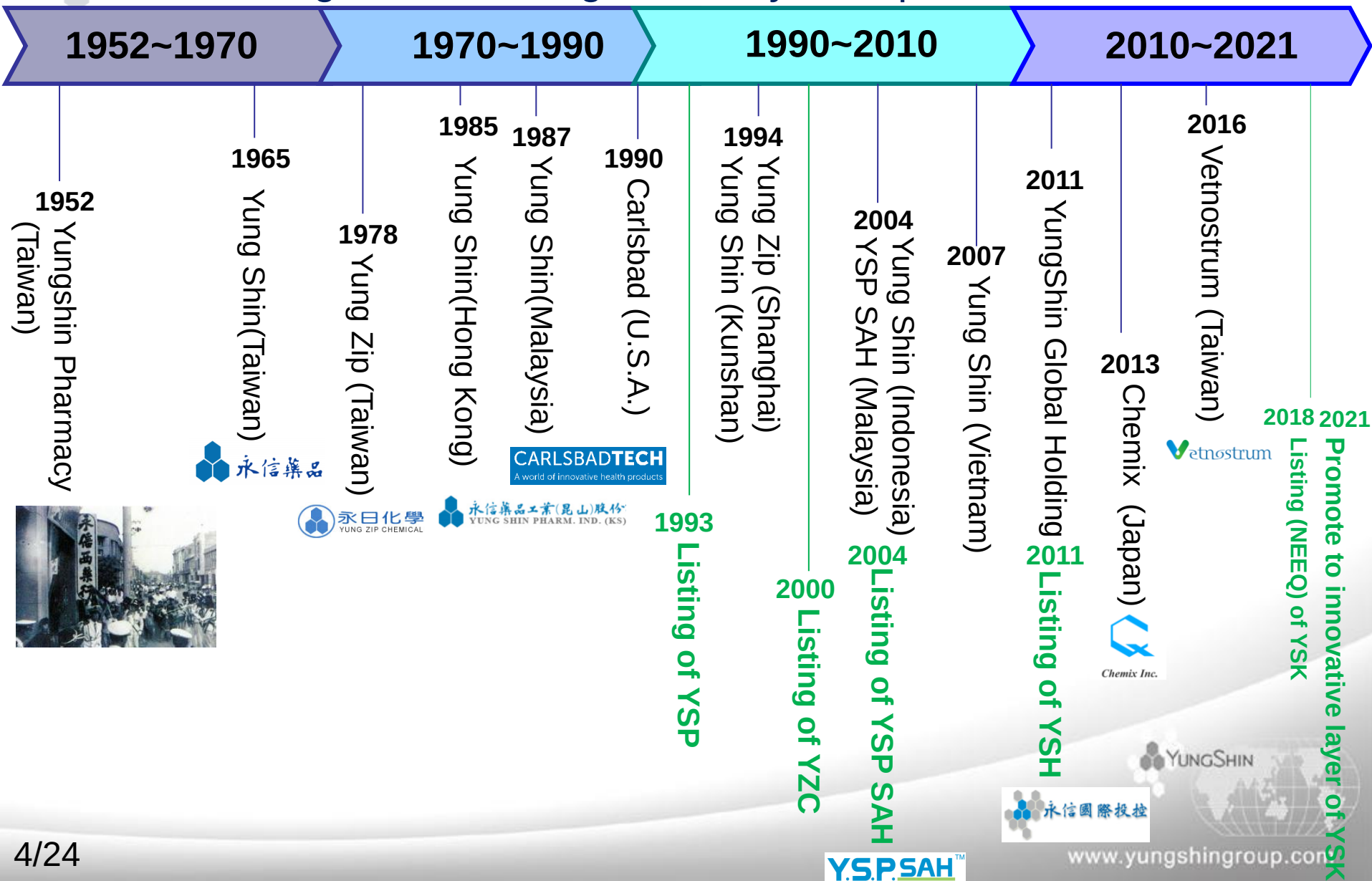
- **YungShin Group Overview**
- **Operational Results in first half year of 2021**
- **Business Strategy**





Introduction of YungShin Group

A pharmaceutical Group have been established over 60 years, looking forward being a-century enterprise.





Listing History

Four subsidiaries list in TW, CN and MY.

- 1993- Listing of Yungshin Pharmaceutical, Taiwan



臺灣證券交易所

- 2000-Listing of Yung Zip Chemical, Taiwan



證券櫃檯買賣中心
Taipei Exchange

- 2004-Listing of Y.S.P. Southeast Asia Holding, Malaysia



- 2011-Listing of YungShin Global Holding, Taiwan



臺灣證券交易所

- 2018-Listing (NEEQ) of Yung Shin Pharm.(Kunshan), China

- 2021 Promote to innovative layer



全国中小企业股份转让系统
NATIONAL EQUITIES EXCHANGE AND QUOTATIONS



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R&D and Production Planning Worldwide

Nine manufacturing and operating bases cross US, CN, JP and South Asia.





YungShin Group Main Production Bases(1/2)

Subsidiaries in TW, US and CN have been certified by USFDA.
Production bases of YSG have covered 5 continents and products sold over 35 countries.



1990
Yung Zip
(Taiwan)



1998
Carlsbad
(USA)



1998
Carlsbad
(USA)



2004
YungShin
(Taiwan)



2009
YungShin
(Kunshan)





YungShin Group Main Production Bases(2/2)

MY, VN and IN sites have exported to Southeast Asia, middle East, North Africa and Oceania.



(Malaysia)



(Vietnam)



(Indonesia)



(Malaysia)



NATIONAL
PHARMACEUTICAL
REGULATORY
AGENCY



Health
Canada

Sant 
Canada



Australian Government
Department of Health
Therapeutic Goods Administration



衛生福利部
食品藥物管理署
Taiwan Food and Drug Administration





Operational Results for first half year of 2021

**Provide the best products
to improve human health**





YSH Consolidated Statements of Income

Comparing Profit before income tax decreased by 12.20% and profit for the year decreased by 15.58% from Jan to Jun in 2021 and 2020.

(Expressed in millions of NTD)

	2021H1	2020H1	Growth rate
Operating revenue	3,698	3,926	(5.81)
Operating costs	(1,906)	(2,108)	(9.58)
Gross profit	1,792	1,818	(1.43)
Operating expenses	(1,339)	(1,312)	2.06
Income from operations	453	506	(10.47)
Non-operating income & Expenses	26	39	(34.62)
Profit before income tax	479	545	(12.20)
Profit for the period	361	429	(15.85)
Earnings per share	1.33	1.59	(16.35)



YSH Consolidated balance sheet (1/2)

Comparing total assets decreased by 1.85% from Jan to Jun in 2021 and 2020.

(Expressed in millions of NTD)

	2021H1	%	2020H1	%
Cash and cash equivalents	1,270	10	1,029	8
Inventories	3,030	25	2,816	23
Accounts receivable	1,614	13	1,735	15
Other current assets	440	4	519	3
Property, plant and equipment	4,346	36	4,491	37
Other non-current assets	1,427	12	1,766	14
Total assets	12,127	100	12,356	100



YSH Consolidated balance sheet (2/2)

Comparing total shareholder's equity increased by 11% from Jan to Jun in 2021 and 2020.

(Expressed in millions of NTD)

	2021H1	%	2020H1	%
Short-term borrowings	1,991	17	2,396	19
Other current liabilities	1,722	14	2,429	20
Long-term borrowings	688	6	568	5
Non-current liabilities	793	6	717	5
Total shareholder's equity	6,933	57	6,246	51
Total liabilities and equity	12,127	100	12,356	100



YSH Consolidated Operating Revenue by area

Comparing consolidated revenue decreased 5.80% from Jan to Jun in 2021 and 2020.

(Expressed in thousands of local currency)

	Currency	2021H1	2020H1	Growth rate
Taiwan	TWD	2,507,316	2,702,072	(7.21)
USA	USD	10,902	10,527	3.56
China	CNY	149,573	147,850	1.17
Japan	JPY	886,775	998,446	(11.18)

1. The list the revenues of companies that YSH holding only more than 50% shares.
2. Operating revenue by area is based on financial report, and the growth rate is calculated in local currency.





Business Strategy

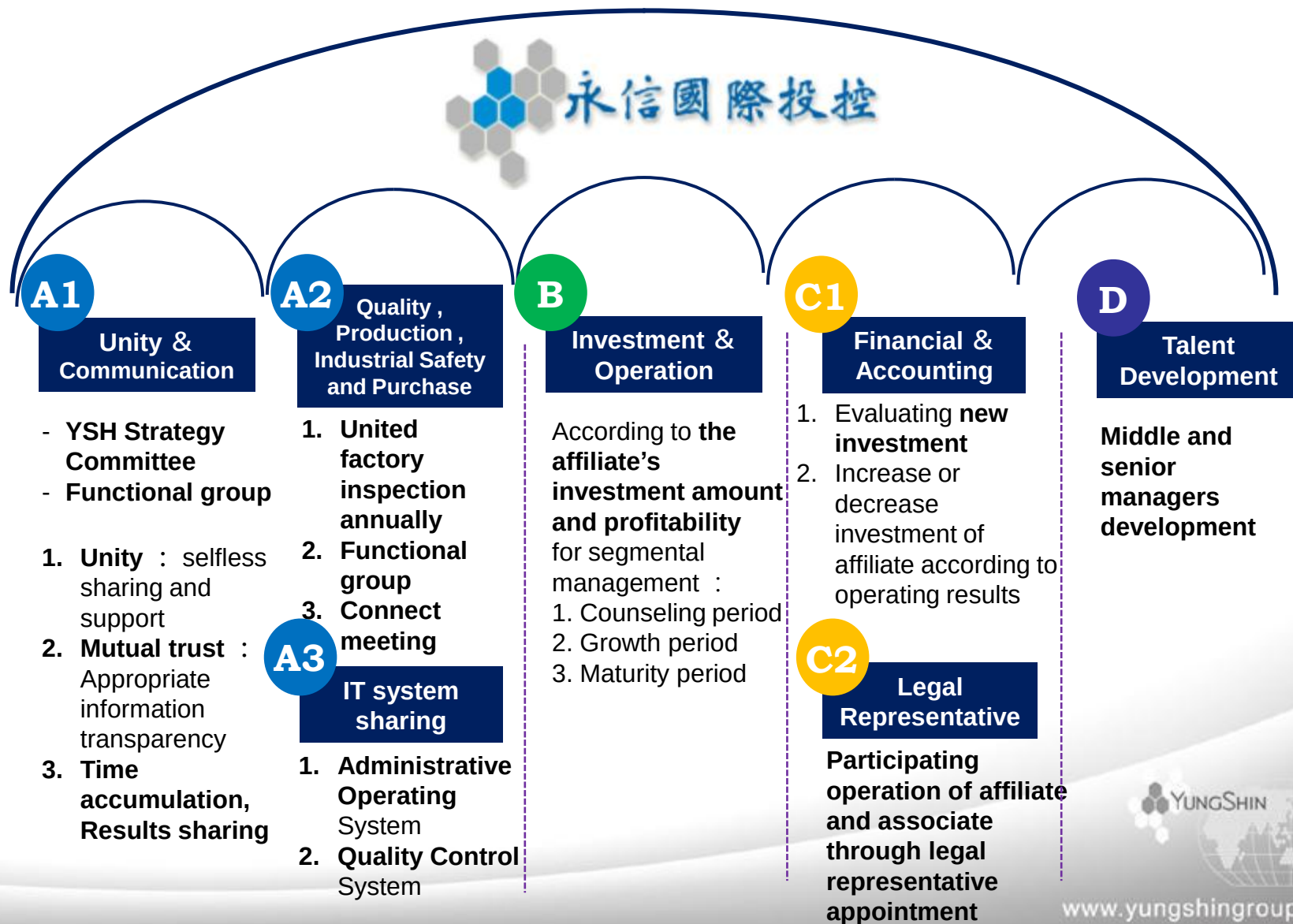
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Operating Strategy of YSH

Seven aspects to accomplish steady investment and pragmatic operation for creating the best interests of shareholders.





Business Strategy of YSH

Internal investment management and external M&A for strengthening group efficiency

The strategy will balance short, medium and long term group development and shareholders' equity



Internal investment management

•Production

Cross company platform communication and production experience optimization

•Marketing

Search, supply, marketing promotion transnationally

•Personnel

Integrate experiences communication of joint factory inspection for national laws and regulations

•R&D

Project coordination, R&D technology transfer reducing investment

•Finance

Supervising by YSH, apply endorsement and guarantee to reduce financial burden and increase investment efficiency



External M&A



•New business

1. Obtaining factories, products and technologies and enter into the market of feed additives by merger and acquisition of Pfizer Inc.(Hsinchu plant)
2. Multi-angle consideration relating to health industry

•New market

1. Entering into OEM business by merger and acquisition of Alpha-Active and Taiwan Wa- Chein Ind. Co., Ltd.
2. New market evaluation such as in Europe...etc.

•New product/technology

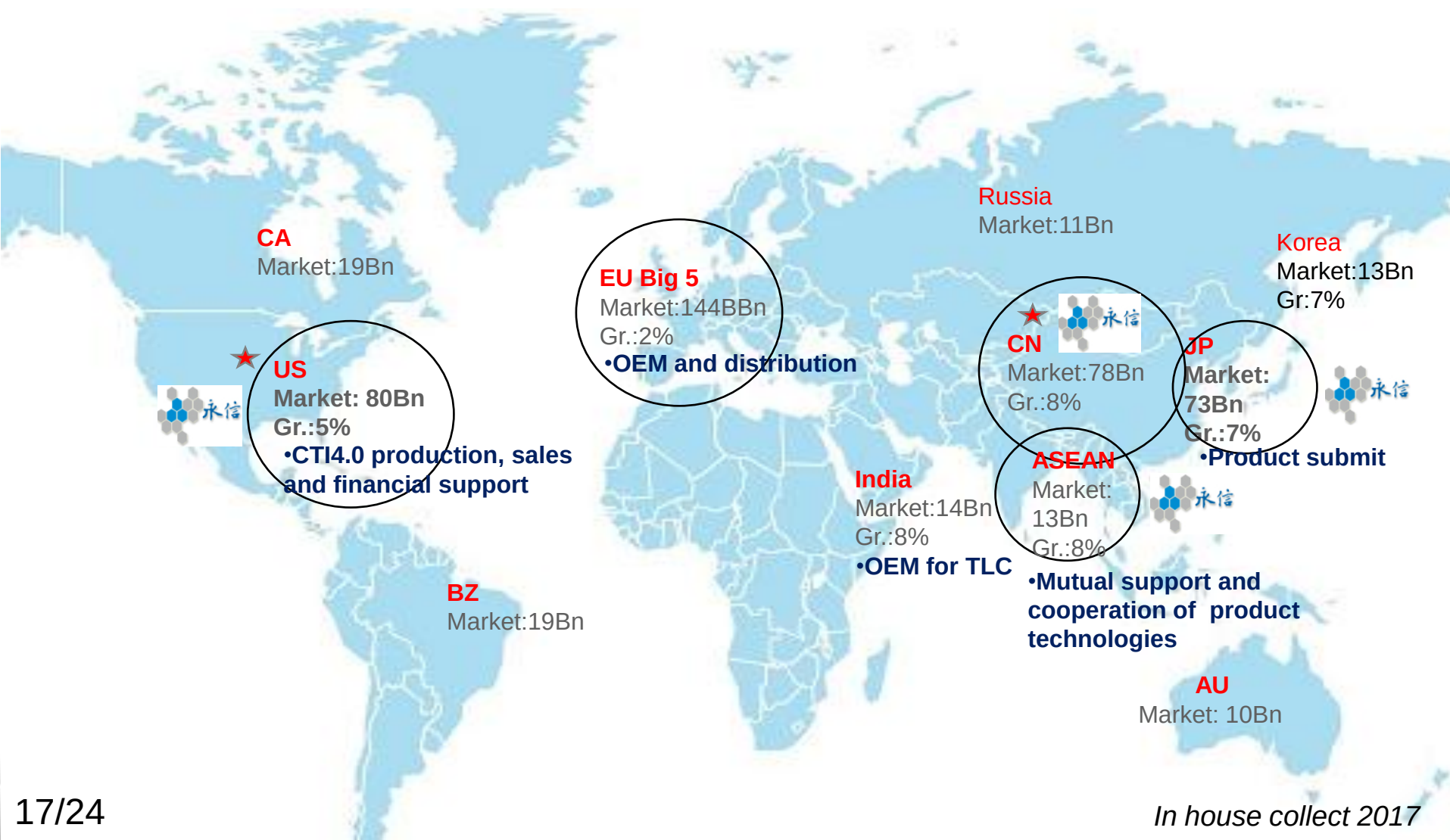
1. Obtain manufacturing technology from GlyTech Inc.
2. Evaluating biological medicine, cell therapy and other fields.





Group Resource Breakthrough Global Market

Implant good experience to help penetrating local market





Maximize Value Chain Based on Product

Strengthen the competitiveness of the group through vertical integration and horizontal expansion



Maximize Value Chain

Vertical integration : Maximize Production Value Chain

- Vertical integration of main products through manufacturing and marketing of intermediate, API and FDF.
- Master raw material intermediate suppliers through investment and contract manufacture.
- Local production reduce the risk of trade barriers.
- Sharing R&D resource from in Taiwan and Malaysia lab.
- Continually strengthen product line competitiveness (integrate value chain and expand production batch size)

Horizontal expansion : Maximize Sales Value Chain

- Future product lines drive from market orientation
- Deep development of digestive tract, pain, hypersensitivity and anticancer fields.
- Increasing investment benefit through Integration product lines in various countries, mutual distribution, technology transfer, and development together.
- Expansion of four major business: API, FDF, OTC and animal drugs



Vertical Integration of Resources of YungShin

Continually strengthen vertical integration from API to FDF



永信國際投控

Strengthen vertical integration capabilities

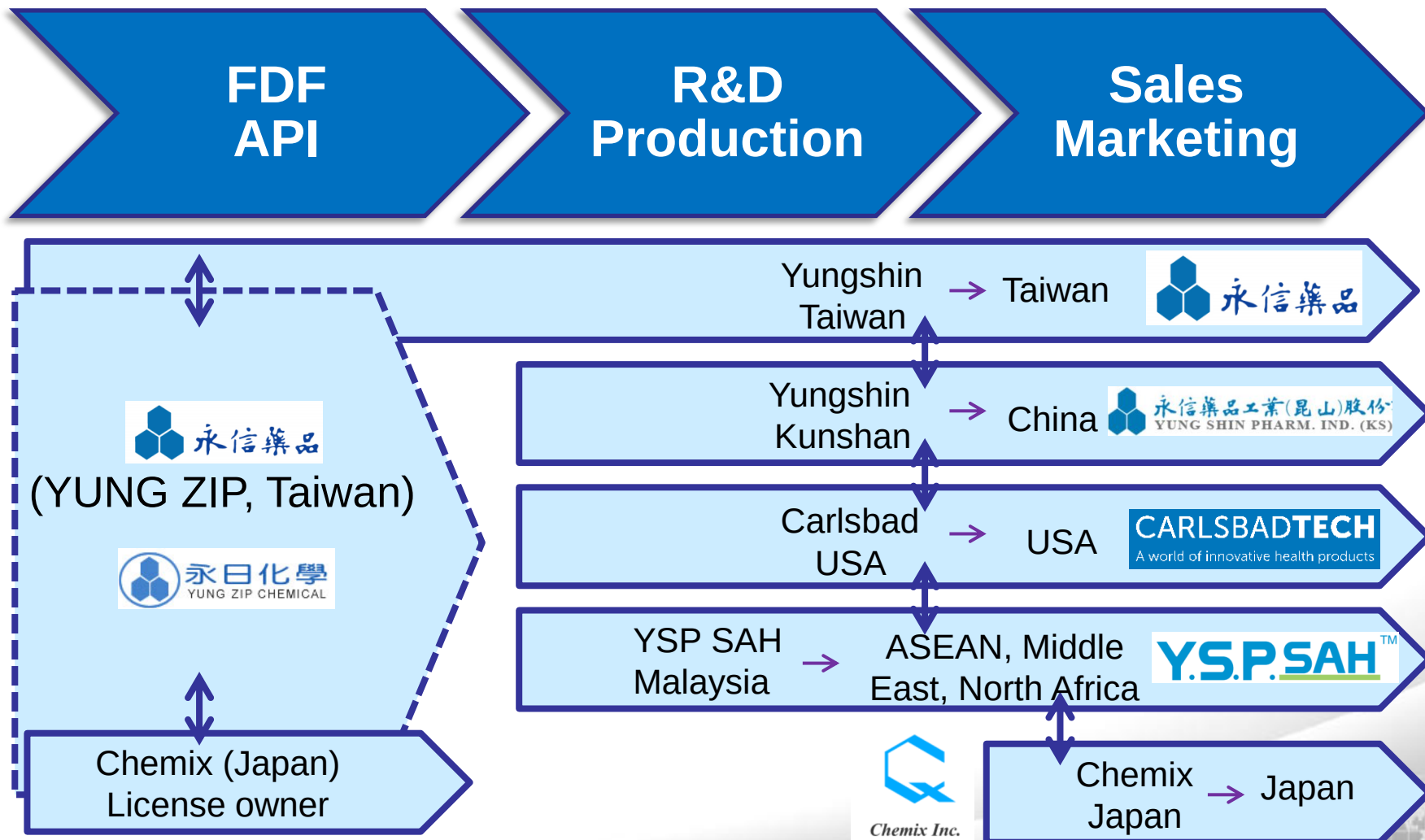
	API (Active Pharmaceutical Ingredient)	FDF (Finish Dosage Form)	Market
Internal Strategy	Build second API production site or invest intermediate manufactory	Coordinate R&D, production and market strategies	Deepen cash cow market: Taiwan, Southeast Asia Develop world's major market: America, China, Japan, Europe
External strategy	Cooperation, Investment and Merger based on market value in pharmaceutical relative fields.		





YungShin Supply Chain Integration

Devoted to vertical integration from API, development, manufacturing to market





Response Methods of Coronavirus

Immediately response to make sure supply chain smoothly

Immediate information, Foresee risk, Respond in time, and Risk management

Risks:

1. Lockdown/Transportation is blocked
 - a. Interruption of API supply (Import)
 - b. Unable to export FDF (Export)
2. Personnel infection
 - a. Operation of Company
 - b. Influence of Production



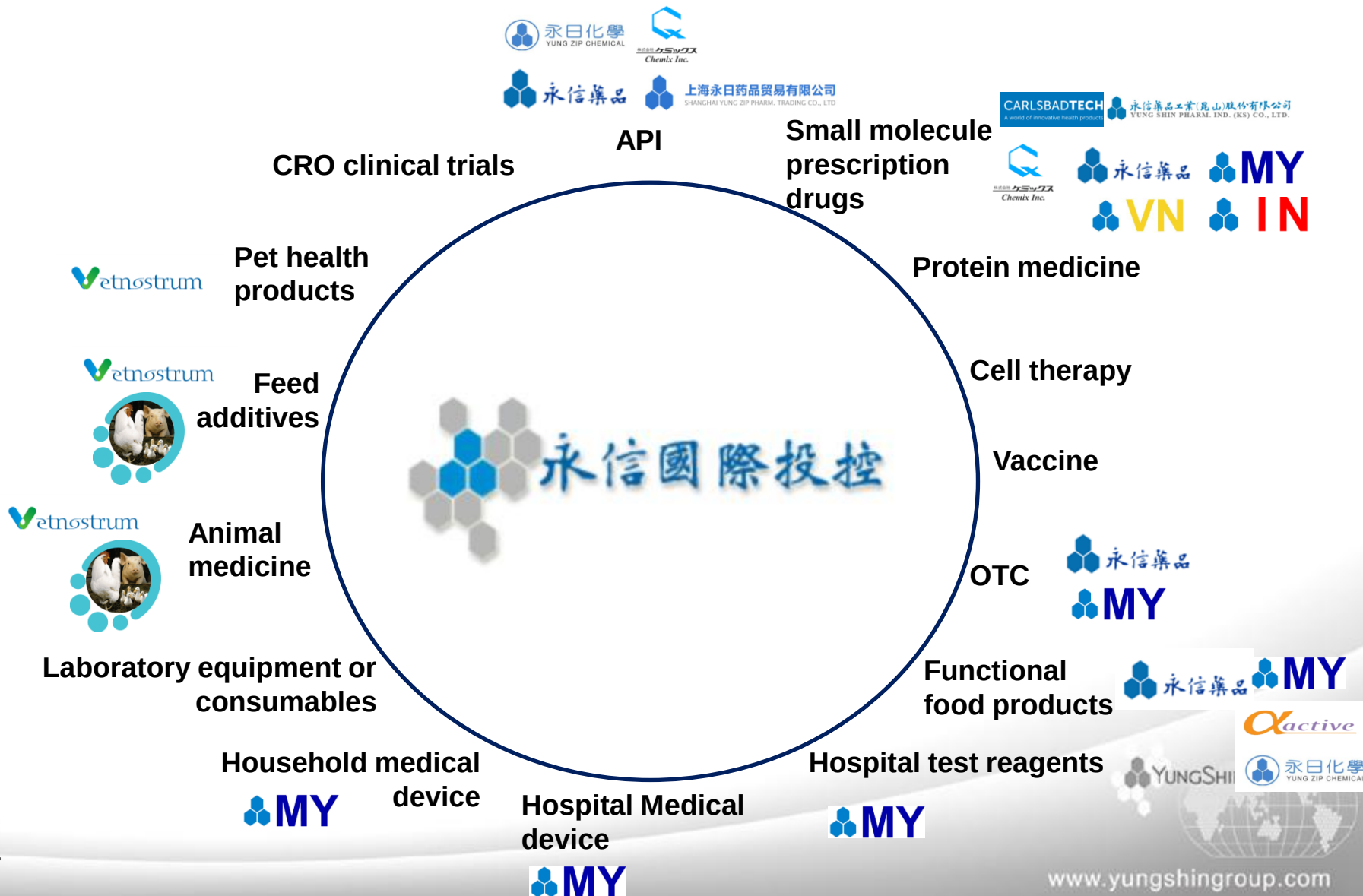
Emergency response measures:

1. Cross-company Information sharing platform
2. Modify work rules of each companies (including but not limited to rules of going abroad, crowd gathering, Covid-19 prevention, and attendance)
 - a. Government banned
 - b. Necessary treatment of Company
3. Emergency measures of API inventory
4. Sharing solutions of API and transport cross company



Diversified Business Map

Expansion and exposure new business based on core health care relative business





Core Value of YungShin Group

Provide the best products to improve human health from Taiwan



Spirit of YungShin Group :

We produce medicine that we would give it to our own families.

We establish Nursing Home that our elders would love to go to.

Social welfare covered by cooperate social responsibility



Thank you!

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